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**SVKM's**  
**Narsee Monjee Institute of Management Studies (NMIMS)**  
**School of Distance Learning**

ADITM/ PGDITM SEM - IV  
II Year,  
Semester III, 2009-10

**SUBJECT: EXPORT-IMPORT DOCUMENTATION & PROCEDURES**

**DATE:** 5.01.2010

**TIME:** 3 P.M. TO 6 P.M.

**MARKS: 100**

**TIME: 3 hours**

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**Note:** Each question carries 10 marks. [100 marks]  
Question 1 & 2 are compulsory.  
Answer any 5 questions out of remaining 6 questions.

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**[1] Fill in the blanks. [10 Marks]**

- (1) Machinery Exporter will register at \_\_\_\_\_ council
- (2) \_\_\_\_\_ company is exempted from EIA Inspection.
- (3) The proforma Invoice is originated by \_\_\_\_\_.
- (4) In \_\_\_\_\_ terms of shipment, the exporter bears only Freight and Cost.
- (5) EDI Registration is required by \_\_\_\_\_.
- (6) Validity of IEC is \_\_\_\_\_.
- (7) In sales contract \_\_\_\_\_ will sign the contract.
- (8) \_\_\_\_\_ allots Business Identification Number.
- (9) Head office of Export Inspection Agency is at \_\_\_\_\_.
- (10) \_\_\_\_\_ is the highest body of Export Promotion Councils.

**[2] Write short notes on any five: [20 Marks]**

- a) Advance License.
- b) Processing of an Export Order
- c) Legalisation.
- d) Bill of Entry.
- e) EPCG.
- f) Port charges
- g) Sales promotion Expenses

- [5] Explain how GR form & SDF are used to monitor export payment? [14 Marks]
- [6] Explain the role of Bank in Export & Import. [14 Marks]
- [7] Explain various documents of exports. [14 Marks]
- [8] Difference between Merchant Exporter & Manufacturer Exporter [14 Marks]
- [9] Explain the role of pricing stating its importance for International market? [14 Marks]
- [10] Explain duty exemption scheme instruments like [14 Marks]  
a. Duty entitlement pass book  
b. Duty free replenishment certificate

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