

**SVKM's NMIMS**  
**School of Distance Learning**

Programme: DBM/PGDBM/DMM/PGDMM/DFM/PGDFM/DHRM/PGDHRM/DITM/PGDITM/  
DSCM/PGDSCM/DBFM/PGDBFM

Academic year: 2012 – 2013

Subject: Organisational Behaviour

Semester: I

Course New

Marks 70

Date: ~~8.07~~ 2012

Time: 11.00 a.m. to 2.00 p.m.

**Instructions:** Candidates should read carefully the instructions printed on the question paper and on the cover of the Answer Book, which is provided for their use.

Q1) Attempt any 2 out of 4 (Marks 10)

- a) Define Organisational Behaviour. State its importance.
- b) *Discuss* the meaning of personality.
- c) Elaborate Maslow's need hierarchy theory of motivation.
- d) Explain the personal and organisational factors that cause stress.

Q2) Write short notes on following (any 2) (Marks 10)

- a) Line and staff authority.
- b) Path Goal Theory
- c) Virtual Organisation
- d) Locus of control

Q3) Attempt any 3 out of 5 (Marks 30)

- a) "It is remarked that attitudes shape the personality of an individual".  
Comment
- b) Explain the meaning of personality. What are the determinants of personality? Give relevant examples.
- c) What are some of the new challenges confronting managers in today's business environment?
- d) Discuss Henri Fayol's contributions to organizational theory.
- e) How are power and politics interrelated in organizations?

Q4) Read the case and answer the questions that follow: (Marks 20)

One afternoon in January 1982, John, industrial engineer of DSM Company, was called to the office of his immediate superior Nair, the production manager. Nair said, 'John I want to discuss a situation in the production department. A lot of people feel that Rahul is not the right man for the Assistant Superintendent position. The President and others have decided that I have got to fire Rahul or at least move him out of production. Everyone wants to fire Rahul, but I won't do it

